



Russia/CIS

Russia and the other nations of the Commonwealth of Independent States (CIS) are an increasingly popular emerging market. A growing number of companies are doing business there. While investment opportunities abound, however, this region is not without its risks. Local tax and other regulations tend to be highly complex, and successful inbound and outbound transactions depend on having the right expertise backed up by experience. That is precisely what Van Doorne offers. For many years now, we have guided prominent institutions through complicated transactions and worked closely with the best local advisors. Van Doorne keeps a close eye on the legislation in these countries and actively advises clients on any current or anticipated changes.

Structuring acquisitions and investments

One key ingredient to ensuring a successful acquisition or investment in a company located in Russia or another CIS state is to have appropriate acquisition structures that complement the financing. The favourable tax treaties between the CIS states and the Netherlands mean that many of these new businesses are set up through Dutch legal entities (public or private limited liability companies or a cooperative association). Van Doorne helps you to achieve the best possible structure.

Financing

We are highly skilled at providing advice and assistance in cross-border financing programmes for companies, whether by banks or private equity funds. We have the necessary expertise and an extensive network of local advisors who can assist you in arranging every conceivable type of financing.

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Joint Ventures

Many companies start out in the CIS market by setting up joint ventures with local partners. Once again, owing to the favourable Dutch-CIS tax treaties, these joint ventures are increasingly taking the form of Dutch joint venture companies holding local operating entities. Van Doorne has a great deal of experience setting up joint ventures of this kind.

Stock exchange listing

Russian and other CIS companies aiming to be listed on a European or US stock exchange often choose to do so via a non-CIS entity. The Netherlands has become increasingly popular in that respect. Van Doorne knows all the legal ins and outs in this area and can advise you at every level.

Our areas of expertise include:

- **Mergers and acquisitions**
- **Private equity and venture capital**
- **Financing and structuring of acquisitions**
- **Partnerships and joint ventures with Russian/CIS partners**
- **Public offerings of Russian enterprises via Dutch public entities**
- **Public bids**
- **Corporate and financial reorganisations**
- **International tax structuring**

Knowledge of your sector

As a full-service firm focusing on the business sector, we consider a thorough knowledge of our clients' markets just as important as legal expertise.

We do more than look at the legal aspects, we also make use of the latest research and sector-specific information to identify opportunities and possible risks. That way, we can guarantee legal services of a consistently high quality.

Expertise without attitude

Needless to say, our specialists have a great deal of expertise in the many areas of the law related to inbound and outbound transactions involving CIS states. Client-focus and practical solutions are our trade marks; our advice is sound and clear, and we do everything possible to keep it that way.

Since Van Doorne's specialists can draw on a wide-ranging international network of attorneys, civil-law notaries and tax lawyers, they can approach any problem from different angles to help you find the ideal solution.

For more information, please contact:

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